## BALANCE SHEET

Quarter 3 / 2009
As at September 30th, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 123,229,561,290 | 123,539,120,155 |
| I. Cash and cash equivalents | 110 |  | 26,920,542,453 | 19,064,388,868 |
| 1. Cash | 111 | V. 01 | 26,920,542,453 | 19,064,388,868 |
| 2. Cash equivalents | 112 |  | - | - |
| II. Short-term financial investments | 120 | V. 02 | 40,000,000,000 | 30,000,000,000 |
| 1. Short-term investments | 121 |  | 40,000,000,000 | 30,000,000,000 |
| 2. Provision for devaluation of short-term security investments (*) | 129 |  | - | - |
| III. Receivables | 130 |  | 29,273,360,221 | 36,223,269,700 |
| 1. Trade accounts receivables | 131 |  | 23,529,204,367 | 30,146,270,002 |
| 2. Advances to suppliers | 132 |  | 2,699,904,993 | 3,398,807,093 |
| 3. Short-term internal receivables | 133 |  | 765,251,256 | 1,735,380,826 |
| 4. Receivable in accordance with contracts in progress | 134 |  | - | - |
| 5. Other receivables | 135 | V. 03 | 2,321,699,380 | 985,511,554 |
| 6. Provision for short-term bad receivables | 139 |  | (42,699,775) | (42,699,775) |
| IV. Inventories | 140 |  | 21,417,837,955 | 37,253,526,260 |
| 1. Inventories | 141 | V. 04 | 21,417,837,955 | 40,652,995,582 |
| 2. Provision for devaluation of inventories (*) | 149 |  | - | (3,399,469,322) |
| V. Other short-term assets | 150 |  | 5,617,820,661 | 997,935,327 |
| 1. Short-term prepaid expenses | 151 |  | 2,809,310,134 | - |
| 2. VAT deductible | 152 |  | - | - |
| 3. Tax and accounts receivables from State budget | 154 | V. 05 | 2,588,607,029 | 716,247,329 |
| 4. Other short-term assets | 158 |  | 219,903,498 | 281,687,998 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 138,576,577,848 | 142,492,014,324 |
| I. Long-term receivables | 210 |  | - | - |


| 1. Long-term receivables from customers | 211 |  | - | - |
| :---: | :---: | :---: | :---: | :---: |
| 2. Capital receivable from subsidiaries | 212 |  | - | - |
| 3. Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4. Other long-term receivables | 218 | V. 07 | - | - |
| 5. Provision for long-term bad receivable (*) | 219 |  | - | - |
| II. Fixed assets | 220 |  | 106,274,246,790 | 108,168,596,340 |
| 1. Tangible fixed assets | 221 | V. 08 | 86,607,489,355 | 90,179,952,868 |
| - Historical cost | 222 |  | 133,482,313,540 | 131,507,441,878 |
| - Accumulated depreciation | 223 |  | $(46,874,824,185)$ | (41,327,489,010) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 |  |  |
| - Historical cost | 228 |  |  |  |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 19,666,757,435 | 17,988,643,472 |
| III. Property investment | 240 | V. 12 | - - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 27,671,175,704 | 27,671,175,704 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 | 27,671,175,704 | 27,671,175,704 |
| 4. Provision for devaluation of long-term finance investment (*) | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 4,631,155,354 | 6,652,242,280 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 4,631,155,354 | 6,652,242,280 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 261,806,139,138 | 266,031,134,479 |


| CAPITAL SOURCES | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES (300=310+330) | 300 |  | 28,623,850,542 | 44,395,427,647 |
| I. Short-term liabilities | 310 |  | 28,377,897,197 | 44,088,159,802 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 6,540,656,580 | 1,183,611,852 |
| 2. Trade accounts payables | 312 |  | 494,563,209 | 785,891,969 |
| 3. Advances from customers | 313 |  | 3,713,698,480 | 2,254,718,615 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 2,613,264,163 | 569,852,269 |
| 5. Payable to employees | 315 |  | 5,458,954,122 | 7,446,056,727 |
| 6. Payable expenses | 316 | V. 17 | 6,055,251,706 | 5,100,235,000 |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V. 18 | 3,501,508,937 | 26,747,793,370 |
| 10. Provision for short-term liabilities | 320 |  | - | - |
| II. Long-term liabilities | 330 |  | 245,953,345 | 307,267,845 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 |  |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 245,953,345 | 307,267,845 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 233,182,288,596 | 221,635,706,832 |
| I. Capital sources and funds | 410 | V. 22 | 232,193,244,868 | 218,731,662,968 |
| 1. Paid-in capital | 411 |  | 192,500,000,000 | 192,500,000,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 17,097,332,879 | 17,097,332,879 |
| 8. Financial reserve fund | 418 |  | 2,911,552,570 | 2,911,552,570 |
| 9. Other fund belong to owner's equity | 419 |  |  | - |
| 10. Retained profit | 420 |  | 19,684,359,419 | 6,222,777,519 |
| 11. Capital for construction work | 421 |  | - | - |
| II. Budget sources | 430 |  | 989,043,728 | 2,904,043,864 |


| 1. Bonus and welfare funds |
| :--- |
| 2. Budgets |
| 3. Budget for fixed asset |


| 431 | $750,882,581$ | $2,642,385,673$ |  |  |
| ---: | :---: | :---: | :---: | :---: |
| TOTAL RESOURCES $(\mathbf{4 4 0}=\mathbf{3 0 0 + 4 0 0})$ | 432 | V.23 | - | - |

## OFF BALANCE SHEET ITEMS

| ITEMS | Code | Note | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1. Operating lease assets |  | 24 |  |  |
| 2. Goods held under trust or for processing |  |  |  |  |
| 3. Goods received on consignment for sale |  |  |  |  |
| 4. Bad debts written off |  |  |  |  |
| 5. Foreign currencies |  |  |  |  |
| USD |  |  |  |  |
| At Vietcombank - Vung Tau Branch |  |  | $2,510.00$ |  |

## INCOME STATEMENT

## Quarter 3/ 2009

| ITEMS | Code | Note | Current Year | Previous Year | Current Year | Previous Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 1 | VI. 25 | 62,947,037,673 | 57,992,888,608 | 121,158,170,556 | 120,006,261,935 |
| 2. Deductions | 2 |  |  |  |  | 3,065,334 |
| 3. Net sales and services (10=01-02) | 10 |  | 62,947,037,673 | 57,992,888,608 | 121,158,170,556 | 120,003,196,601 |
| 4. Cost of goods sold | 11 | VI. 27 | 51,840,329,140 | 49,544,738,406 | 96,539,188,607 | 97,679,294,212 |
| 5. Gross profit (20=10-11) | 20 |  | 11,106,708,533 | 8,448,150,202 | 24,618,981,949 | 22,323,902,389 |
| 6. Financial income | 21 | VI. 26 | 871,753,223 | 371,284,001 | 2,532,168,818 | 1,563,340,351 |
| 7. Financial expenses | 22 | VI. 28 | 19,583,861 | - | 525,625,528 | - |
| - Include: Interest expense | 23 |  | 19,583,861 |  | 525,625,528 | - |
| 8. Selling expenses | 24 |  | 253,545,941 | 473,867,849 | 695,096,500 | 774,686,904 |
| 9. General and administrative expenses | 25 |  | 1,328,766,350 | 2,071,887,493 | 5,216,200,180 | 6,126,416,290 |
| 10. Net operating profit $\mathbf{3 0}=\mathbf{2 0 + ( 2 1 - 2 2 ) - ( 2 4 + 2 5 )}$ | 30 |  | 10,376,565,604 | 6,273,678,861 | 20,714,228,559 | 16,986,139,546 |
| 11. Other income | 31 |  | 475,591,056 | 633,280,520 | 5,544,604,065 | 3,914,448,734 |
| 12. Other expenses | 32 |  | 23,879,208 | - | 4,131,269,671 | 1,609,739,628 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 451,711,848 | 633,280,520 | 1,413,334,394 | 2,304,709,106 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 10,828,277,452 | 6,906,959,381 | 22,127,562,953 | 19,290,848,652 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1,331,643,670 | - | 2,890,981,053 | 831,975,857 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 9,496,633,782 | 6,906,959,381 | 19,236,581,900 | 18,458,872,795 |
| 18. EPS |  |  | 493 | 359 | 999 | 959 |

## CASH FLOW STATEMENT

## Quarter 3/ 2009 (Indirect method)

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note |  |  |
|  |  |  | Current Year | Previous Year |
| 01 | 02 |  | 03 | 04 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| 1. Profit before tax | 01 |  | 22,127,562,953 | 19,290,848,652 |
| 2. Adjustment in accounts |  |  | 808,344,825 | 5,083,040,090 |
| Fixed assets depreciation | 02 |  | 6,908,977,923 | 6,710,453,256 |
| Provisions | 03 |  | (3,399,469,322) | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | - - | - |
| Loss/gain from investment | 05 |  | $(3,226,789,304)$ | (1,627,413,166) |
| Interest expenses | 06 |  | 525,625,528 | - |
| 3. Operating profit before the changes of current capital | 08 |  | 22,935,907,778 | 24,373,888,742 |
| Changes in accounts receivable | 09 |  | 5,139,334,279 | $(8,466,946,741)$ |
| Changes in inventories | 10 |  | 19,235,157,627 | (67,547,479,215) |
| Changes in trade payables | 11 |  | $(120,274,978)$ | (1,236,970,715) |
| Changes in prepaid expenses | 12 |  | $(849,537,708)$ | 2,917,028,203 |
| Paid interest | 13 |  | $(357,044,728)$ | - |
| Paid corporate income tax | 14 |  | $(638,455,722)$ | (1,402,824,855) |
| Other receivables | 15 |  | - | - |
| Other payables | 16 |  | (25,280,459,026) | $(3,866,102,800)$ |
| Net cash provided by (used in) operating activities | 20 |  | 20,064,627,522 | (55,229,407,381) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | 6,7,8,11 | (7,713,978,771) | $(15,219,146,771)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 3,370,473,840 | 2,360,163,181 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(15,000,000,000)$ | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 5,000,000,000 | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | 50,000,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2,532,168,818 | 839,000,000 |
| Net cash used in investing activities | 30 |  | (11,811,336,113) | $(11,969,983,590)$ |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES |  |  | - |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 | - | - |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | 21 | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 17,000,000,000 | 500,000,000 |


|  | $\begin{gathered} \text { Codo } \\ 34 \end{gathered}$ | Nata | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
| 4. Cash paid to principal debt |  |  | (11,642,955,272) | - |
| 5. Cash paid to financial lease debt | 35 |  | - |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (5,754,182,552) | (18,216,488,165) |
| Net cash (used in) provided by financing activities | 40 |  | $(397,137,824)$ | (17,716,488,165) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 7,856,153,585 | (84,915,879,136) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 19,064,388,868 | 99,131,363,127 |
| Influence of foreign exchange fluctuation | 61 |  |  | - |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 | 31 | 26,920,542,453 | 14,215,483,991 |

